In the Matter of the Application of Central Telecom Long Distance, Inc. for a Certificate of Public Convenience and Necessity to Provide Resold Interexchange Telecommunications Services Throughout The State of South Carolina and for Alternative Regulation) BEFORE THE) PUBLIC SERVICE COMMISSION) OF SOUTH CAROLINA)) COVER SHEET)) DOCKET) NUMBER:)			
(Please type or print			SC Bar Number:	11105		
Submitted by:		Bonnie D. Shealy				
Address:	Robinson, McFadden & Moore, P.C. PO Box 944 Columbia, SC 29202		Telephone:	(803) 779-890	<u> </u>	
			Fax: Other:	(803) 252-0724		
		<u> </u>		@robinsonlav	v com	
☐ Emergency R ☐ Other: ☐ INDUSTRY (C	elief demanded in		r item to be placed o		t's Agenda expeditiously	
☐ Electric		Affidavit	Letter		Request	
☐ Electric/Gas		Agreement	Memorandum	1	Request for Certification	
Electric/Telecommunications		☐ Answer	☐ Motion		Request for Investigation	
Electric/Water		Appellate Review	Objection		Resale Agreement	
Electric/Water/Telecom.		Application	Petition		Resale Amendment	
Electric/Water/Sewer		☐ Brief	Petition for R	econsideration	Reservation Letter	
Gas		Certificate	Petition for R	ulemaking	Response	
Railroad		Comments	Petition for Rul	le to Show Cause	Response to Discovery	
Sewer		Complaint	Petition to Int	ervene	Return to Petition	
☐ Telecommunications		Consent Order	Petition to Inter	rvene Out of Time	☐ Stipulation	
		Discovery	Prefiled Testi	mony	Subpoena	
☐ Water		Exhibit	Promotion		☐ Tariff	
☐ Water/Sewer		Expedited Consideration	n Proposed Ord	ег	Other:	
Administrative Matter		Interconnection Agreemen	t Protest			
Other:		Interconnection Amendme	nt Publisher's At	ffidavit		
		Late-Filed Exhibit	☐ Report			

BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA

In the Matter of the Application of)		
Central Telecom Long Distance, Inc. for a			
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to Provide Resold Interexchange		Docket No	
Telecommunications Services Throughout		•	
The State of South Carolina and for			
Alternative Regulation)		
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MOTION FOR PROTECTIVE TREATMENT AND BASIS FOR FILING EXHIBIT D AS TRADE SECRET

Introduction

Central Telecom Long Distance, Inc. ("CTLD" or "Applicant"), by its attorneys and pursuant to S.C. Code Ann. § 39-8-10, et seq., and all other applicable rules, statutes and regulations, hereby files this Motion for Protective Treatment ("Motion") in the above-captioned proceeding. By this Motion, the Applicant seeks protective treatment by the South Carolina Public Service Commission ("Commission"), of certain commercially-sensitive financial statements attached as *Exhibit D*, filed as Trade Secret to the Application of Central Telecom Long Distance, Inc. for a Certificate of Public Convenience and Necessity to Provide Resold Interexchange Telecommunications Services throughout the State of South Carolina and for Alternative Regulation ("Application"). Because this Motion is an inseparable part of the Application, it is being filed concurrently therewith.

In support of this Motion, the Applicant provides the following:

1. The exact legal name, address and telephone number of the Applicant is:

Central Telecom Long Distance, Inc. 102 South Tejon Street, 11th Floor Colorado Springs, CO 80903 Telephone: 719.471.2265 Facsimile: 719.471.2270

2. Correspondence or communications regarding this Motion should be addressed to:

Bonnie D. Shealy, Esquire Robinson, McFadden & Moore, P.C. 1901 Main Street, Suite 1200 P.O. Box 944 Columbia, SC, 29202

Tel: 803-779-8900 Fax: 803-252-0724

Email: <u>bshealy@robinsonlaw.com</u>

with a copy to:

Andrew O. Isar MILLER ISAR, INC. 7901 Skansie Avenue, Suite 240 Gig Harbor, Washington 98335 Email: aisar@millerisar.com

Tel: 253-851-6700 Fax: 253-851-6474

I. Description of Confidential Information.

3. The Application requires CTLD to disclose evidence of financial fitness through the submission of documentation of its financial resources and ability to provide the requested service. In conformity with this requirement, the Applicant submits copies of its financial statements. These documents contain highly confidential and strictly proprietary information, the public disclosure of which may result in direct, immediate and substantial harm to the competitive position of the Applicant in South Carolina and elsewhere.

II. Grounds for Claim of Confidentiality.

- 4. CTLD is presently immune from a legal obligation to prepare or submit projected financial statements, or any other financial information, to any public entity. As such, the financial statements attached as *Exhibit D* to the Application are not readily available to persons external to CTLD.
- 5. Because the projected financial statements submitted by CTLD in support of the Application contain confidential and commercially-sensitive information from which its competitors may derive economic value, CTLD seeks to protect such material from public disclosure. CTLD derives independent economic value from the fact that significant, detailed and proprietary information regarding its financial structure and current financing activities is unknown to its competitors. As such, the Company's financial statements are a "trade secret" as that term is used in South Carolina Trade Secrets Act. S.C. Code Section 39-8-20(5). Given this fact, the disclosure of this information could provide existing and potential competitors, including interexchange carriers ("IXCs") in South Carolina, as well as in other states in which CTLD provides or intends to provide telecommunications service, with an unfair and undeserved competitive advantage.
- 6. CTLD clarifies herein that its request for protection applies only to the documents attached as *Exhibit D* to the Application. CTLD is not seeking protection of any type for those reports CTLD is required to file with the Office of Regulatory Staff ("ORS") should the relief sought in the Application be granted: the Annual Report Form, Gross Receipts Report, and Universal Service Fund Worksheet.

CONCLUSION

7. The audited financial information included in support of CTLD's Application, for which Confidential Treatment is sought, is both proprietary and competitively-sensitive. The

substantial and direct harm that could be caused to CTLD as a result of any disclosure is real and not speculative. Moreover, to date, no other jurisdiction or governmental agency has required CTLD to make this information available to the public. For all these reasons, the projected financial statements attached as *Exhibit D* to the Application should be protected from public disclosure by the Commission.

WHEREFORE, CTLD respectfully requests that the South Carolina Public Service Commission grant this Motion for Protective Treatment with respect to the audited financial statements attached as *Exhibit D* to the Application of Central Telecom Long Distance, Inc., for a Certificate of Public Convenience and Necessity to Provide Resold Interexchange Telecommunications Services throughout the State of South Carolina and for Alternative Regulation filed *under seal* as Confidential in this proceeding.

Dated this 28 day of October, 2008.

Respectfully submitted,

ROBINSON, MCFADDEN & MOORE, P.C.

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APPLICATION OF CENTRAL TELECOM LONG DISTANCE, INC.

EXHIBIT D

Financial Statements

CONFIDENTIAL & PROPRIETARY FILED UNDER SEAL